

# Case Study



## COMMODORE HOTEL ACCESSES SMARTAIR

### Aim

To install Mul-T-Lock's Smartair Standalone system to all rooms at the Commodore Hotel efficiently, without compromising on aesthetics and with minimal disruption to guests.



*"The aim of our ongoing refurbishment of the hotel is to provide a more luxurious standard of accommodation for our guests. New doors were installed as part of the fresh new look and the Keyhole Surgery recommended the Smartair standalone product as an access control system that won't compromise the aesthetics."*

*"The Keyhole Surgery, together with the representative from Mul-T-Lock, demonstrated how easy the system [Smartair Standalone] was to manage, including adding and removing user cards and fobs. The Smartair system was installed on all new doors and was done very cost effectively and with minimum disruption, even while the hotel was fully occupied."*

**Gary Woolaway, Commodore Hotel Owner**



*"Smartair proved really quick and easy to install. I was actually working at the same time as the hotel cleaners to make sure we didn't disturb the guests and was able to fit the lock case and install the product from start to finish within 2 hours for each door. I would certainly recommend the system for premises like hotels, as for locksmiths, it's just like fitting door furniture, so labour time is minimised."*

**Andrew Pearcy, locksmith at the Keyhole Surgery**



**SMARTAIR**  
STANDALONE

# Case Study



## COMMODORE HOTEL ACCESSES SMARTAIR

Mul-T-Lock's innovative Smartair standalone access control system has been installed at the Commodore Hotel in North Devon by local locksmiths, The Keyhole Surgery, who supplied and fitted the wireless solution to all rooms, with minimal disruption to guests.

Specifically designed for locksmiths, Smartair provides a secure all-in-one access control solution that reduces the cost and inconvenience associated with wiring a traditional access control system. No software or programming is involved, so user cards and fobs can be easily added or removed as required, using a unique management card. This makes it ideal for commercial environments like hotels, where a degree of people management is required.

The Commodore Hotel recently expanded to offer 25 rooms. The Keyhole Surgery recommended Smartair to the hotel owner as an easy-to-install access system that could be quickly fitted without disturbing hotel guests.

For added security, Nemeff door latches from Mul-T-Lock were also mortised into the doors and used in conjunction with the Smartair units.

Says Gary Woolaway, owner of the Commodore Hotel: "The aim of our ongoing refurbishment of the hotel is to provide a more luxurious standard of accommodation for our guests. New doors were installed as part of the fresh new look and the Keyhole Surgery recommended the Smartair standalone product as an access control system that won't compromise the aesthetics.

"The Keyhole Surgery, together with the representative from Mul-T-Lock, demonstrated how easy the system was to manage, including adding and removing user cards and fobs. The Smartair system was installed on all new doors and was done very cost effectively and with minimum disruption, even while the hotel was fully occupied."

Andrew Percy, locksmith at the Keyhole Surgery, added: "Smartair proved really quick and easy to install. I was actually working at the same time as the hotel cleaners to make sure we didn't disturb the guests and was able to fit the lock case and install the product from start to finish within 2 hours for each door. I would certainly recommend the system for premises like hotels, as for locksmiths, it's just like fitting door furniture, so labour time is minimised."

Smartair offers a wide range of benefits for locksmiths and their customers and overcomes some of the obstacles traditionally associated with upgrading to access control systems. Mul-T-Lock believes Smartair provides a genuine bridge between mechanical security and electronic access control.

Matt Rice, Marketing Manager at Mul-T-Lock, concluded: "As a locksmith company designing products for locksmiths, we constantly strive to deliver products that they will feel comfortable about selling, installing and maintaining. As The Keyhole Surgery has demonstrated, our Smartair standalone system is a great example."

Smartair is a 'bolt on' solution for use on internal and external doors, and in many circumstances, can be fitted to existing door locks with the option of retaining existing key systems.

Smartair is supplied ready to fit in one pack, complete with handles, batteries, a fitting tool and spindles. Additional spindles are also available to suit door thicknesses and centres of 72mm or 92mm are offered to suit different lock cases, with other sizes available to order. It is now available from stock in a choice of stainless steel or white finishes with a range of other finishes available to order.

[For further information on Smartair and the full range of security solutions available from Mul-T-Lock, please contact Matt Rice \(\[marketing@mul-t-lock.co.uk\]\(mailto:marketing@mul-t-lock.co.uk\)\).](#)